



Moving FORWARD

Half Yearly Ended
December 31, 2020 (Un-audited)

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COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Munis Abdullah
Mr. Hasan Tariq Khan
Ms. Tayyaba Rasheed
Mr. Syed Nadeem Ahmed
Mr. Zubair Razzak Palwala
Mr. Syed Qaiser Abbas
Mr. Rizwan Ahmed

Chairman
Independent Director
Independent Director
Non-Executive Director
Non-Executive Director
Chief Executive Officer
Executive Director

AUDIT COMMITTEE

Ms. Tayyaba Rasheed
Mr. Zubair Razzak Palwala
Mr. Syed Nadeem Ahmed

Chairperson
Member
Member

HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Hasan Tariq Khan
Mr. Syed Nadeem Ahmed
Mr. Syed Qaiser Abbas

Chairman
Member
Member

CHIEF FINANCIAL OFFICER

Mr. Shariq Ahmed

INTERNAL AUDITORS

Grant Thornton Anjum Rahman, Chartered Accountants

EXTERNAL AUDITORS

A.F. Ferguson & Company, Chartered Accountants

LEGAL ADVISOR

Amin Ansari Law Associates

BANKERS

Habib Bank Limited
Standard Chartered Bank (Pakistan) Limited
Silkbank Limited
Meezan Bank Limited
Al Baraka Bank Limited
Habib Metropolitan Bank Limited
Bank Al Habib Bank Limited

REGISTERED OFFICE

1st Floor, One IBL Center, Block no. 7 & 8, Delhi Mercantile Muslim Cooperative Housing Society,
Main Shahrah-e-Faisal, Karachi-75530 Tel: 37170183.

SHARE REGISTRAR

CDS Share Registrar Services Limited, CDC House, 99-B Block-B, SMCHS
Shahra-e-Faisal, Karachi - 74400

WEBSITE

www.ubrandz.biz

DIRECTORS' REPORT TO THE SHAREHOLDERS OF THE COMPANY

The Board of Directors of United Brands Limited are pleased to present Directors' report together with the consolidated condensed interim financial information (unaudited) of the Company for the six months period ended December 31, 2020. This consolidated condensed interim financial information (unaudited) is prepared in accordance with Section 228 of the Companies Act, 2017.

Principal Activities

United Brands Limited is engaged in distribution of fast-moving consumer goods and allied products. The portfolio includes baby range, snacks, confectionaries, cereals, deodorants, diapers, cosmetics, and other similar products.

SUMMARY OF FINANCIAL PERFORMANCE

	December 31, 2020	December 31, 2019
	(Rupees in thousand)	
Revenue	1,678,959	1,793,843
Gross profit	277,213	432,326
Gross margin (% of revenue)	16.5%	24.1%
Operating expenses	(159,659)	(448,957)
Finance cost	(27,995)	(71,704)
Profit /(Loss) for the period	53,436	(181,267)

FINANCIAL OVERVIEW

The revenue of Company has decreased by PKR 115 million as compared to same period last year due to discontinuation of few businesses. Gross margin has also decreased from 24% to 16.5% due to change of business portfolio and strategy from import based businesses to local accounts where margins are usually low. This paradigm shift in strategy is in line with prevailing market conditions and Government focus on curtailment of imports. Service income from wholly owned subsidiary IBL Logistics (Private) Limited (included above) has increased due to addition of new business lines by PKR 170 million which is 198% increase as compared to same period last year.

Operating expenses of Company have decreased due to cost control initiatives and discontinuation of imported business lines in last financial year. Finance cost has decreased by PKR 44 million due to repayment of Company's debt and lowering of interest rates by State bank of Pakistan.

EARNINGS PER SHARE

Earnings / (loss) per share for six months period ended December 31, 2020 is PKR 0.58 (Dec 31, 2019: PKR (1.97)).

DIRECTORS' REPORT TO THE SHAREHOLDERS OF THE COMPANY

FUTURE OUTLOOK

Company has been able to turn its bottom line from red to green which suggests that the rehabilitation strategy is working correctly. This has been made possible due to timely decisions on strategic basis and efforts of employees and assistance by other stakeholders. The Company is expected to improve its profitability and continue the winning streak in coming years.

ACKNOWLEDGMENT

The Directors would like to express their gratitude to the customers, principals, employees and other stakeholders for their continued support.

Karachi.

Date: February 25, 2021



Syed Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director

فی حصص آمدنی:

۳۱ دسمبر ۲۰۲۰ کو ختم ہونے والی چھ ماہ کی مدت میں فی حصص آمدنی میں 0.۵۸ روپے رہی۔ (۳۱ دسمبر ۲۰۱۹: ۱.۹۷) روپے ہے۔

مستقبل پر ایک نظر:

کمپنی اپنی ٹیلی لائن کو سرخ سے سبز رنگ میں تبدیل کرنے میں کامیاب رہی ہے جس سے پتہ چلتا ہے کہ بحالی کی حکمت عملی صحیح طور پر کام کر رہی ہے۔ اسٹریٹجک بنیادوں پر بروقت فیصلوں اور ملازمین کی کوششوں اور دوسرے اسٹیک ہولڈرز کی مدد کی وجہ سے یہ ممکن ہوا ہے۔ توقع کی جارہی ہے کہ کمپنی آنے والے سالوں میں اپنے منافع اور فائدہ تسلسل کو بہتر بناتی رہے گی۔

اعتراف:

ڈائریکٹر اپنے صارفین، پرنسپلز، ملازمین اور دیگر اسٹیک ہولڈرز کا ان کے مستقل تعاون اور حوصلہ افزائی پر ان کا شکریہ ادا کرتے ہیں اور کمپنی کے ملازمین کی جانب سے انجام دی گئی قابل قدر خدمات پر انہیں خراج تحسین پیش کرتے ہیں۔

کراچی

۲۵ فروری ۲۰۲۱ء



زہیر رزاق پالوالہ

ڈائریکٹر



سید قیصر عباس

چیف ایگزیکٹو آفیسر

ڈائریکٹرز رپورٹ برائے حصص کنندگان

یونائیٹڈ برانڈز لمیٹڈ کے ڈائریکٹرز بمسرت اپنی رپورٹ مع ۳۱ دسمبر ۲۰۲۰ء کو ختم ہونے والی چھ ماہ کی مدت کے لئے مستحکم مجموعی عبوری مالیاتی معلومات (غیر آڈٹ شدہ) پیش کر رہے ہیں۔ یہ مستحکم مجموعی عبوری معلومات کمپنیز ایکٹ ۲۰۱۷ء کے سیکشن ۲۲۸ کے مطابق تیار کی گئی ہے۔

بنیادی سرگرمیاں:

یونائیٹڈ برانڈز لمیٹڈ FMCG اور منسلکہ مصنوعات کی تقسیم میں مصروف عمل ہے۔ پورٹ فولیو میں بے بی ریچ، کنفیکشیریز، سیرینلز، اسٹیکس خوشبو جات، ڈائپرز، کاسٹیکس اور دیگر ملتی جلتی اشیاء شامل ہے۔

مالیاتی کارکردگی کا جائزہ:

	Dec 31, 2020	Dec 31, 2019
	(Rupees in thousand)	
Revenue	1,678,959	1,793,843
Gross profit	277,213	432,326
Gross margin (% of revenue)	16.5%	24.1%
Operating expenses	(159,659)	(448,957)
Finance cost	(27,995)	(71,704)
Profit / (loss) for the period	53,436	(181,267)

مالی جائزہ:

کمپنی کی آمدنی میں پچھلے سال کے مقابلے میں ۱۱۵ ملین روپے کی کمی واقع ہوئی ہے جسکی وجہ کچھ کاروباری لائزز کا بند ہونا ہے۔ کمپنی کا مارجن بھی ۲۴ فیصد سے ۱۶.۵ فیصد ہو گیا ہے جس کی وجہ بزنس پورٹفولیو میں تبدیلی اور کمپنی کے درآمدی کاروبار کا لوکل کاروبار میں تبدیل ہونا ہے جہاں مارجنز عموماً کم ہوتے ہیں۔ حکمت عملی میں یہ تبدیلی موجودہ کاروباری حالات اور حکومت کی درآمدات کم کرنے کی پالیسی کے مطابق ہے۔ نئے کاروبار میں ۱۷۰ ملین روپے اضافہ کے سبب ذیلی کمپنی IBL LOGISTICS (PRIVATE) LIMITED کی آمدنی میں اضافہ ہوا جو کہ پچھلے سال کی سہ ماہی کی نسبت ۱۹۸ فیصد زیادہ ہے۔

گزشتہ مالی سال میں لاگت پرتقا پوانے کے اقدامات اور درآمدی کاروباری لائنوں کے بند ہونے کی وجہ سے کمپنی کے آپریٹنگ اخراجات میں کمی آئی۔ مالی لاگت میں ۴۴ ملین روپے کی کمی آئی ہے جسکی وجہ قرضوں کی ادائیگی اور اسٹیٹ بینک آف پاکستان کی شرح سود میں کمی ہے۔



A.F. FERGUSON & CO.

Independent Auditor's Review Report to the members of United Brands Limited

Report on review of Interim Financial Statements

Introduction

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of United Brands Limited as at December 31, 2020 and the related unconsolidated condensed interim statement of profit or loss and other comprehensive income, unconsolidated condensed interim statement of changes in equity, and unconsolidated condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review. The figures of the unconsolidated condensed interim statement of profit or loss and other comprehensive income for the quarters ended December 31, 2020 and 2019 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2020.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying unconsolidated interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Syed Muhammad Hasnain.

A.F. Ferguson & Co.

Chartered Accountants
Karachi

Date: February 26, 2021

A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network
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■ KARACHI ■ LAHORE ■ ISLAMABAD

UNCONSOLIDATED FINANCIAL STATEMENTS

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2020

		(Unaudited) December 31, 2020	(Audited) June 30, 2020
ASSETS			
Non-current assets	Note	----- Rupees in '000 -----	
Property and equipment	5	10,541	11,039
Intangible assets		187	232
Investment in subsidiary		25,000	25,000
Long-term deposits		114	1,914
		<u>35,842</u>	<u>38,185</u>
Current assets			
Inventories	6	647,732	709,250
Trade and other receivables	7	380,199	659,224
Prepayments and advances	8	76,304	143,456
Taxation - payments less provision		35,911	36,003
Tax refunds due from Government - sales tax		26,394	27,242
Cash and bank balances		56,587	41,794
		<u>1,223,127</u>	<u>1,616,969</u>
Total assets		<u>1,258,969</u>	<u>1,655,154</u>
EQUITY AND LIABILITIES			
Equity			
Share capital		918,000	918,000
Accumulated loss		(845,572)	(866,666)
		<u>72,428</u>	<u>51,334</u>
LIABILITIES			
Non-current liabilities			
Long term borrowing	9	27,215	9,012
Deferred grant		3,568	-
		<u>30,783</u>	<u>9,012</u>
Current liabilities			
Trade and other payables	10	777,766	816,126
Current portion of long-term borrowings	9	29,345	4,737
Unclaimed dividend		353	353
Accrued mark-up		4,328	7,140
Short-term financing	11	343,966	766,452
		<u>1,155,758</u>	<u>1,594,808</u>
Contingency and commitments	12	1,186,541	1,603,820
Total equity and liabilities		<u>1,258,969</u>	<u>1,655,154</u>

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

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Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

		Quarter ended		Half year ended	
		December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Note		Rupees in '000			
Revenue from contracts with customers	13	520,304	1,051,014	1,362,866	1,651,126
Cost of sales		(426,676)	(840,824)	(1,142,688)	(1,248,091)
Gross profit		93,628	210,190	220,178	403,035
Marketing and distribution expenses		(61,962)	(139,605)	(155,578)	(293,036)
Administrative and general expenses		(19,802)	(22,817)	(38,976)	(52,696)
Loss allowance on trade receivables		(3,302)	(11,493)	(3,302)	(11,493)
Other operating expenses	14	(217)	(34,767)	(2,195)	(74,968)
Other income	15	34,330	12,340	55,622	29,856
Profit from operations		42,675	13,848	75,749	698
Finance costs	16	(11,688)	(29,571)	(27,642)	(81,570)
Profit / (loss) before income tax		30,987	(15,723)	48,107	(80,872)
Income tax expense		(10,449)	(66,640)	(27,013)	(88,865)
Profit / (loss) for the period		20,538	(82,363)	21,094	(169,737)
Other comprehensive income		-	-	-	-
Total comprehensive profit / (loss) for the period		20,538	(82,363)	21,094	(169,737)
Basic and diluted earnings / (loss) per share (Rupees)		0.22	(0.90)	0.23	(1.90)

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

Aff

Qaisar Abbas
Chief Executive Officer

Zubair Razzak Palwala
Director

Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

		December 31, 2020	December 31, 2019
	Note	----- Rupees in '000 -----	
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	17	447,323	587,755
Long-term deposit receipt		1,800	-
Income taxes paid		(26,920)	(65,534)
Finance costs paid		(29,014)	(91,494)
Net cash inflow from operating activities		393,189	430,727
CASH FLOWS FROM INVESTING ACTIVITIES			
Payment for acquisition of property and equipment		(850)	(240)
Net cash outflow from investing activities		(850)	(240)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long-term financing		44,940	1,335,831
Repayment of short-term financing - net		(412,690)	(1,840,178)
Net cash outflow from financing activities		(367,750)	(504,347)
Net increase / (decrease) in cash and cash equivalents		24,589	(73,860)
Cash and cash equivalents at beginning of the period		11,587	170,705
Cash and cash equivalents at end of the period	18	36,176	96,845

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

Att



Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

	Share Capital	Accumulated Loss	Total
----- Rupees in '000 -----			
Balance as at July 1, 2019	918,000	(610,990)	307,010
Total comprehensive loss for the half year ended December 31, 2019	-	(169,737)	(169,737)
Balance at December 31, 2019 (unaudited)	918,000	(780,727)	137,273
Balance as at July 1, 2020	918,000	(866,666)	51,334
Total comprehensive profit for the half year ended December 31, 2020	-	21,094	21,094
Balance at December 31, 2020 (unaudited)	918,000	(845,572)	72,428

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

Aff



Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

1 THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on March 13, 1965 as Batlay Match Industries Limited under the repealed Companies Act, 1913. The Company was renamed as UDL Industries Limited on March 16, 1987 under the repealed Companies Ordinance, 1984. The Company was again renamed as United Brands Limited, a public limited company on April 5, 2006 under the repealed Companies Ordinance, 1984. The shares of the Company are quoted on the Pakistan Stock Exchange. The registered office of the Company is situated at 1st Floor, One IBL Center, Block no. 7 & 8, Delhi Mercantile Muslim Cooperative Housing Society, Main Shahra-e-Faisal, Karachi.

The Company is a subsidiary of International Brands Limited, which is also the Company's ultimate parent.

The principal activities of the Company are trading and distribution of consumer goods and allied products. During the year, the Company has started production of safety razors through toll manufacturer.

2 Basis of preparation

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These unconsolidated condensed interim financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2020.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statement are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2020.

Aff

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

3.1 Changes in accounting standards, interpretations and pronouncements

a) Standards, interpretations and amendments to published approved accounting standards that are effective and relevant

'There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 1, 2020. However, these do not have any significant impact on the Company's financial reporting.

b) Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2020. However, these will not have any impact on the Company's financial reporting and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements.

4 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of these unconsolidated condensed interim financial statements in conformity with accounting and reporting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of the accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual unconsolidated financial statements as at and for the year ended June 30, 2020.

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual unconsolidated financial statements as at and for the year ended June 30, 2020.

Aff

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

(Unaudited) December 31, 2020	(Audited) June 30, 2020
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----- Rupees in '000 -----

5. PROPERTY AND EQUIPMENT

- Operating assets - note 5.1
- Capital work in progress - note 5.2

10,498	2,590
43	8,449
10,541	11,039

5.1 Additions to operating assets during the period amount to Rs. 0.85 million (December 31, 2019: Rs. 0.24 million).

5.2 During the period, machinery items amounting to Rs. 8.45 million was transferred from capital work in progress to operating assets.

(Unaudited) December 31, 2020	(Audited) June 30, 2020
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6. INVENTORIES

Finished goods:

- in hand
- in transit

556,224	550,823
91,508	158,427
647,732	709,250

7. TRADE AND OTHER RECEIVABLES

- Trade receivables
- Other receivables - note 7.1

273,800	503,235
163,614	210,088
437,414	713,323
(57,215)	(54,099)
380,199	659,224

Provision for doubtful debts

7.1 Other receivables

Considered good

- Related parties
- Others - note 7.1.1

-	2,179
163,614	207,909
163,614	210,088

7.1.1 These represent receivable from principals in respect of stock claims, expenses and other receivables.

Aff

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

	(Unaudited) December 31, 2020	(Audited) June 30, 2020
8. PREPAYMENTS AND ADVANCES	----- Rupees in '000 -----	
Prepayments	3,127	323
Advances - note 8.1	73,177	143,133
	76,304	143,456

- 8.1. These include advance paid to commercial banks against letter of credit amounting to Rs. 62.6 million (June 30, 2020: Rs. 102.9 million) as per the BPRD Circular No. 02 of 2017 issued by the SBP under the Banking Companies Ordinance, 1962 for the import of goods.

	(Unaudited) December 31, 2020	(Audited) June 30, 2020
9. LONG-TERM BORROWINGS	----- Rupees in '000 -----	
Balance at beginning of the period	13,749	13,749
Disbursements	44,940	
Deferred grant recognition	(3,568)	
Interest expense including impact of unwinding	1,439	
Balance at end of the period	56,560	13,749
Current portion	29,345	4,737
Long-term portion	27,215	9,012
	56,560	13,749

10. TRADE AND OTHER PAYABLES

These include Rs. 315.53 million (June 30, 2020: Rs. 266.39 million) payable to related parties.

	(Unaudited) December 31, 2020	(Audited) June 30, 2020
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11. SHORT-TERM FINANCING

	----- Rupees in '000 -----	
Short-term finance facilities under:		
- running finance under mark-up arrangement - note 11.1	20,411	30,207
- short-term loans - note 11.2	323,555	736,245
	343,966	766,452

Aff

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

- 11.1** As at December 31, 2020, available running finance facility under mark-up arrangements from a commercial bank amounted to Rs. 35 million (June 30, 2020: Rs. 35 million). The arrangements are secured by way of pari passu charge over the inventories and receivables of the Company with 25% margin.

The arrangement carries mark-up at the rate of 2.25% above one month KIBOR (June 30, 2020: 2.25% above one month KIBOR) to be determined on monthly basis.

- 11.2** These represent short term loans obtained under financing arrangement from commercial banks. These are secured by way of hypothecation charge over inventories and receivables of the Company with 25% margin. These are maturing between January and June 2021.

The arrangements carry mark-up ranging from 3 months KIBOR plus 0% to 6 months KIBOR plus 2.5% (June 30, 2020: 6 months KIBOR plus 0.15% and 2.5% to 3 month KIBOR plus 1.75%) per annum.

12. CONTINGENCY AND COMMITMENTS

12.1 Contingency

There has been no change in status of contingency reported in the financial statements for the year ended June 30, 2020.

12.2 Commitments

The facilities for opening letter of credit and guarantees as at December 31, 2020 amounted to Rs. 650 million (June 30, 2020: Rs. 650 million) and Rs. 150 million (June 30, 2020: Rs. 150 million) respectively. The amount remaining unutilised as at reporting date for letter of credit and guarantees were Rs. 588 million (June 30, 2020: Rs. 634 million) and Rs. 50 million (June 30, 2020: Rs. 50 million) respectively.

The facilities are secured by way of pari passu charge against hypothecation of the Company's stocks and receivables.

Aff

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

	(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
	----- Rupees in '000 -----	
13. REVENUE FROM CONTRACTS WITH CUSTOMERS		
Gross Revenue	1,722,449	2,043,943
Less:		
- Trade discounts	(42,845)	(43,365)
- Sales return	(79,420)	(31,266)
- Sales tax	(237,318)	(318,186)
	<u>1,362,866</u>	<u>1,651,126</u>
14. OTHER OPERATING EXPENSES		
Provision for expired and damaged stock	2,195	72,880
Claims receivables - written off	-	2,088
	<u>2,195</u>	<u>74,968</u>
	(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
	----- Rupees in '000 -----	
15. OTHER INCOME		
Exchange gain	46,922	16,469
Severance payment - note 15.1	8,700	-
Scrap sales	-	13,387
	<u>55,622</u>	<u>29,856</u>
15.1	This represents severance payment made by Redbull in respect of discontinuance of the business with the Company.	

Aff

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

	(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
	----- Rupees in '000 -----	
16. FINANCE COSTS		
Bank charges	863	4,846
Finance charges on short-term financing	25,340	76,724
Interest expense including impact of unwinding	1,439	-
	27,642	81,570
17. CASH GENERATED FROM OPERATIONS		
Loss before income tax	48,107	(80,872)
Adjustments for non-cash charges and other items		
Depreciation and amortisation	1,391	21,294
Finance costs	27,642	81,570
Provision for doubtful debts	3,116	-
	32,149	102,864
	80,256	21,992
Effect on cash flow due to working capital changes		
Decrease / (increase) in current assets:		
Inventories	61,518	404,089
Trade and other receivables	275,909	256,389
Prepayments and advances	67,152	(80,849)
Tax refunds due from Government - sales tax	848	27,321
	405,427	606,950
Decrease in current liabilities:		
Trade and other payables	(38,360)	(41,187)
Cash generated from operations	447,323	587,755

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UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

		(Unaudited) December 31, 2020	(Unaudited) December 31, 2019	
		----- Rupees in '000 -----		
18. CASH AND CASH EQUIVALENTS				
	Cash and bank balances	56,587	125,305	
	Running finance under mark-up arrangement	(20,411)	(28,460)	
		36,176	96,845	
19. TRANSACTIONS WITH RELATED PARTIES				
The following transactions were carried out with related parties during the period:				
	Nature of relationship	Nature of transactions	(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
i.	Holding company	- Corporate shared services	6,000	6,000
ii.	Associated companies	- Purchases	72,332	8,082
		- Sale of goods	216	38,662
		- Shared costs - note 19.1	39,017	69,237
iii.	Employees' Provident Fund	Contribution paid	551	937
iv.	Key Management Personnel	Salaries and other employee benefits	9,877	14,120
		Fee for attending meetings to Directors	376	40
19.1	The Company has an agreement with IBL Operations (Private) Limited - associated company, for sharing of expenses relating to sales and administrative infrastructure.			
19.2	There are certain assets in the books of an associated company IBL Operations (Private) Limited which are being commonly used by both the companies.			

Aff

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

20. CORRESPONDING FIGURES

Corresponding figures and balances have been rearranged and reclassified, wherever necessary, for the purpose of comparison, the effects of which are not material to the condensed interim financial statements. Following is the impact of reclassifications other than those that are immaterial:

Reclassification from component	Reclassification to component	Description	Rupees '000
Finance Cost	Other Income	Exchange gain	16,469

21. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on February 25, 2021.

Aff



Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

CONSOLIDATED FINANCIAL STATEMENTS

UNITED BRANDS LIMITED

CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2020

	Note	(Unaudited) December 31, 2020	(Audited) June 30, 2020
ASSETS			
Non-current assets			
----- Rupees in '000 -----			
Property and equipment	5	15,033	15,070
Intangible assets		701	949
Long-term deposits		114	1,914
		<u>15,848</u>	<u>17,933</u>
Current assets			
Inventories	6	728,090	811,593
Trade and other receivables	7	489,081	745,049
Prepayments and advances	8	98,084	154,353
Taxation - payments less provision		31,318	33,965
Tax refunds due from Government - sales tax		23,550	24,506
Cash and bank balances		86,956	57,890
		<u>1,457,079</u>	<u>1,827,356</u>
Total assets		<u>1,472,927</u>	<u>1,845,289</u>
EQUITY AND LIABILITIES			
Equity			
Share capital		918,000	918,000
Accumulated loss		(817,574)	(871,010)
		<u>100,426</u>	<u>46,990</u>
LIABILITIES			
Non-current liabilities			
Long term borrowing	9	27,215	9,012
Deferred grant		3,568	-
		<u>30,783</u>	<u>9,012</u>
Current liabilities			
Trade and other payables	10	958,217	1,010,605
Current portion of long-term borrowings	9	29,345	4,737
Unclaimed dividend		353	353
Accrued mark-up		4,328	7,140
Short-term financing	11	349,475	766,452
		<u>1,341,718</u>	<u>1,789,287</u>
		<u>1,372,501</u>	<u>1,798,299</u>
Contingency and commitments	12		
Total equity and liabilities		<u>1,472,927</u>	<u>1,845,289</u>

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.

Qaisar Abbas
Chief Executive Officer

Zubair Razzak Palwala
Director

Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED

CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

		Quarter ended		Half year ended	
	Note	December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
----- Rupees in '000 -----					
Revenue from contracts with customers	13	674,997	1,116,584	1,678,959	1,793,843
Cost of sales and services		(560,485)	(894,062)	(1,401,746)	(1,361,517)
Gross profit		114,512	222,522	277,213	432,326
Marketing and distribution expenses		(68,253)	(153,107)	(166,619)	(310,668)
Administrative and general expenses		(20,108)	(33,264)	(43,708)	(67,591)
Loss allowance on trade receivables		(3,302)	(11,493)	(3,302)	(11,493)
Other operating expenses	14	(4,414)	(34,767)	(2,195)	(74,968)
Other income	15	34,701	14,609	56,165	15,763
Profit from operations		53,136	4,500	117,554	(16,631)
Finance costs	16	(11,932)	(29,586)	(27,995)	(71,704)
Profit / (loss) before income tax		41,204	(25,086)	89,559	(88,335)
Income tax expense		(14,582)	(68,209)	(36,123)	(92,932)
Profit / (loss) for the period		26,622	(93,295)	53,436	(181,267)
Other comprehensive income		-	-	-	-
Total comprehensive profit / (loss) for the period		26,622	(93,295)	53,436	(181,267)
Basic and diluted earnings / (loss) per share (Rupees)		0.29	(1.02)	0.58	(1.97)

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.



Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

		December 31, 2020	December 31, 2019
	Note	----- Rupees in '000 -----	
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	17	463,253	611,361
Long-term deposit receipt		1,800	-
Income taxes paid		(33,476)	(69,751)
Finance costs paid		(30,807)	(91,521)
Net cash inflow from operating activities		400,770	450,089
CASH FLOWS FROM INVESTING ACTIVITIES			
Payment for acquisition of property and equipment		(1,106)	(842)
Net cash outflow from investing activities		(1,106)	(842)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long-term financing		46,379	1,335,831
Repayment of short-term financing - net		(407,181)	(1,862,887)
Net cash outflow from financing activities		(360,802)	(527,056)
Net increase / (decrease) in cash and cash equivalents		38,862	(77,809)
Cash and cash equivalents at beginning of the period		27,683	173,644
Cash and cash equivalents at end of the period	18	66,545	95,835

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.



Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF
CHANGES IN EQUITY- UNAUDITED
FOR THE HALF YEAR ENDED DECEMBER 31, 2020

	Share Capital	Accumulated Loss	Total
----- Rupees in '000 -----			
Balance as at July 1, 2019	918,000	(611,464)	306,536
Total comprehensive loss for the half year ended December 31, 2019	-	(181,267)	(181,267)
Balance at December 31, 2019 (unaudited)	<u>918,000</u>	<u>(792,731)</u>	<u>125,269</u>
Balance as at July 1, 2020	918,000	(871,010)	46,990
Total comprehensive profit for the half year ended December 31, 2020	-	53,436	53,436
Balance at December 31, 2020 (unaudited)	<u>918,000</u>	<u>(817,574)</u>	<u>100,426</u>

The annexed notes 1 to 21 form an integral part of these condensed interim financial statements.



Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

'FOR THE HALF YEAR ENDED DECEMBER 31, 2020

1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on March 13, 1965 as Batlay Match Industries Limited under the repealed Companies Act, 1913. The Company was renamed as UDL Industries Limited on March 16, 1987 under the repealed Companies Ordinance, 1984. The Company was again renamed as United Brands Limited, a public limited company on April 5, 2006 under the repealed Companies Ordinance, 1984. The shares of the Company are quoted on the Pakistan Stock Exchange. The registered office of the Company is situated at 1st Floor, One IBL Center, Block no. 7 & 8, Delhi Mercantile Muslim Cooperative Housing Society, Main Shahra-e-Faisal, Karachi.

The Company is a subsidiary of International Brands Limited, which is also the Company's ultimate parent.

The principal activities of the Company are trading and distribution of consumer goods and allied products. During the year, the Company has started production of safety razors through toll manufacturer.

IBL Logistics is a private limited company incorporated and registered under the Companies Act, 2017 on April 23, 2018

The principal activities of the subsidiary company comprises primarily of warehousing, transportation, supply chain management, logistics services, trading and distribution of goods

2. BASIS OF PREPARATION

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These unconsolidated condensed interim financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual financial statements for the year ended June 30, 2020.

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2020.

3.1 Changes in accounting standards, interpretations and pronouncements

a) Standards, interpretations and amendments to published approved accounting standards that are effective and relevant

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 1, 2020. However, these do not have any significant impact on the Company's financial reporting.

b) Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2020. However, these will not have any impact on the Company's financial reporting and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of these unconsolidated condensed interim financial statements in conformity with accounting and reporting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of the accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual unconsolidated financial statements as at and for the year ended June 30, 2020.

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual unconsolidated financial statements as at and for the year ended June 30, 2020.

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

	(Unaudited) December 31, 2020	(Audited) June 30, 2020
----- Rupees in '000 -----		
5. PROPERTY AND EQUIPMENT		
- Operating assets - note 5.1	14,990	6,621
- Capital work in progress - note 5.2	43	8,449
	15,033	15,070
5.1 Additions to operating assets during the period amount to Rs. 3.65 million (December 31, 2019: Rs. 0.728 million).		
5.2 During the period, machinery items amounting to Rs. 8.45 million was transferred from capital work in progress to operating assets.		
	(Unaudited) December 31, 2020	(Audited) June 30, 2020
----- Rupees in '000 -----		
6. INVENTORIES		
Finished goods:		
- in hand	632,546	653,166
- in transit	95,544	158,427
	728,090	811,593
7. TRADE AND OTHER RECEIVABLES		
Trade receivables	388,895	585,048
Other receivables - note 7.1	157,401	214,474
	546,296	799,522
Provision for doubtful debts	(57,215)	(54,473)
	489,081	745,049
7.1 Other receivables		
Considered good		
- Related parties	-	1,468
- Others - note 7.1.1	157,401	213,006
	157,401	214,474
7.1.1 These represent receivable from principals in respect of stock claims, expenses and other receivables.		

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

(Unaudited) December 31, 2020	(Audited) June 30, 2020
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----- Rupees in '000 -----

8. PREPAYMENTS AND ADVANCES

Prepayments	5,324	2,058
Advances - note 8.1	92,760	152,295
	<u>98,084</u>	<u>154,353</u>

- 8.1. These include advance paid to commercial banks against letter of credit amounting to Rs. 62.6 million (June 30, 2020: Rs. 102.9 million) as per the BPRD Circular No. 02 of 2017 issued by the SBP under the Banking Companies Ordinance, 1962 for the import of goods.

(Unaudited) December 31, 2020	(Audited) June 30, 2020
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----- Rupees in '000 -----

9. LONG-TERM BORROWINGS

Balance at beginning of the period	13,749	13,749
Disbursements	44,940	
Deferred grant recognition	(3,568)	-
Interest expense including impact of unwinding	1,439	-
Balance at end of the period	<u>56,560</u>	<u>13,749</u>
Current portion	29,345	4,737
Long-term portion	<u>27,215</u>	<u>9,012</u>
	<u>56,560</u>	<u>13,749</u>

10. TRADE AND OTHER PAYABLES

These include Rs. 436.543 million (June 30, 2020: Rs. 409.20 million) payable to related parties.

(Unaudited) December 31, 2020	(Audited) June 30, 2020
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11. SHORT-TERM FINANCING

----- Rupees in '000 -----

Short-term finance facilities under:

- running finance under mark-up arrangement - note 11.1
- short-term loans - note 11.2

20,411	30,207
<u>329,064</u>	<u>736,245</u>
<u>349,475</u>	<u>766,452</u>

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

- 11.1** As at December 31, 2020, available running finance facility under mark-up arrangements from a commercial bank amounted to Rs. 35 million (June 30, 2020: Rs. 35 million). The arrangements are secured by way of pari passu charge over the inventories and receivables of the Company with 25% margin.

The arrangement carries mark-up at the rate of 2.25% above one month KIBOR (June 30, 2020: 2.25% above one month KIBOR) to be determined on monthly basis.

- 11.2** These represent short term loans obtained under financing arrangement from commercial banks. These are secured by way of hypothecation charge over inventories and receivables of the Company with 25% margin. These are maturing between January and June 2021.

The arrangements carry mark-up ranging from 6 months KIBOR plus 0% to 6 months KIBOR plus 2.5% (June 30, 2020: 6 months KIBOR plus 0.15% and 2.5% to 3 month KIBOR plus 1.75%) per annum.

12. CONTINGENCY AND COMMITMENTS

12.1 Contingency

There has been no change in status of contingency reported in the financial statements for the year ended June 30, 2020.

12.2 Commitments

The facilities for opening letter of credit and guarantees as at December 31, 2020 amounted to Rs. 750 million (June 30, 2020: Rs. 750 million) and Rs. 150 million (June 30, 2020: Rs. 150 million) respectively. The amount remaining unutilised as at reporting date for letter of credit and guarantees were Rs. 631 million (June 30, 2020: Rs. 733 million) and Rs. 50 million (June 30, 2020: Rs. 50 million) respectively.

The facilities are secured by way of pari passu charge against hypothecation of the Company's stocks and receivables.

(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
-------------------------------------	-------------------------------------

13. REVENUE FROM CONTRACTS WITH CUSTOMERS

----- Rupees in '000 -----

Revenue from

-Goods	1,826,327	2,149,488
-Services	255,333	85,785

Less:

- Trade discounts	(71,869)	(78,251)
- Sales return	(79,420)	(31,267)
- Sales tax	(237,318)	(318,186)
- Provincial sales tax	(14,094)	(13,726)

1,678,959	1,793,843
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UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

14. OTHER OPERATING EXPENSES

Provision for expired and damaged stock	2,195	72,880
Claims receivables - written off	-	2,088
	2,195	74,968

15. OTHER INCOME

Exchange gain	47,465	2,376
Severance payment - note 15.1	8,700	-
Scrap sales	-	13,387
	56,165	15,763

- 15.1 This represents severance payment made by Redbull in respect of discontinuance of the business with the Company.

16. FINANCE COSTS

	(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
	----- Rupees in '000 -----	
Bank charges	1,216	4,873
Finance charges on short-term financing	25,340	66,831
Interest expense including impact of unwinding	1,439	-
	27,995	71,704

17. CASH GENERATED FROM OPERATIONS

Profit / (Loss) before income tax	89,559	(88,335)
Adjustments for non-cash charges and other items		
Depreciation and amortisation	1,391	21,850
Finance costs	27,995	88,172
	29,386	110,022
	118,945	21,687
Effect on cash flow due to working capital changes		
Decrease / (increase) in current assets:		
Inventories	83,503	402,232
Trade and other receivables	255,968	187,221
Prepayments and advances	56,269	(82,065)
Tax refunds due from Government - sales tax	956	38,329
	396,696	545,717
Decrease in current liabilities:		
Trade and other payables	(52,388)	43,957
Cash generated from operations	463,253	611,361

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

18. CASH AND CASH EQUIVALENTS

Cash and bank balances

Running finance under mark-up arrangement

(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
----- Rupees in '000 -----	
86,956	124,294
(20,411)	(28,459)
66,545	95,835

19. TRANSACTIONS WITH RELATED PARTIES

The following transactions were carried out with related parties during the period:

		(Unaudited) December 31, 2020	(Unaudited) December 31, 2019
		----- Rupees in '000 -----	
Nature of relationship	Nature of transactions		
i. Holding company	- Corporate shared services	6,000	6,000
ii. Associated companies	- Purchases	68,625	8,082
	- Sale of goods	216	37,711
	- Shared costs - note 19.1	64,917	69,237
iii. Employees' Provident Fund	Contribution paid	793	937
iv. Key Management Personnel	Salaries and other employee benefits	15,045	22,001
	Fee for attending meetings to Directors	376	40

19.1 The Company has an agreement with IBL Operations (Private) Limited - associated company, for sharing of expenses relating to sales and administrative infrastructure.

19.2 There are certain assets in the books of an associated company IBL Operations (Private) Limited which are being commonly used by both the companies.

20. CORRESPONDING FIGURES

Corresponding figures and balances have been rearranged and reclassified, wherever necessary, for the purpose of comparison, the effects of which are not material to the condensed interim financial statements.

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS - UNAUDITED

FOR THE HALF YEAR ENDED DECEMBER 31, 2020

21. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on February 25, 2021.



Qaisar Abbas
Chief Executive Officer



Zubair Razzak Palwala
Director



Shariq Ahmed
Chief Financial Officer

1st Floor, One IBL Centre,
Block No. 7 & 8, DMMCHS,
Shahrah-e-Faisal, Karachi.
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